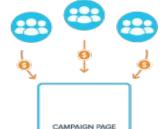


The Power of P2P Fundraising

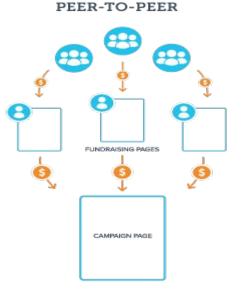
How to engage your most passionate supporters to rally around you on your Giving Day

What is Peer-to-Peer Fundraising?

Supporters can create a personal fundraising page as a spin-off to your giving day campaign. They can share their own unique profile link, and their donations get added to your totals!



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What is Peer-to-Peer Fundraising?

Peer-to-Peer Fundraising is an opportunity to...

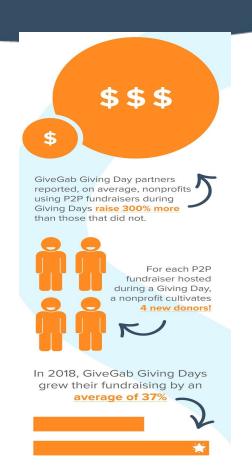
- Engage existing supporters in a way that will strengthen your relationships
- Share personal stories and connections with new networks of potential supporters to multiply your reach!



How is it impactful?

- Reach
- Stewardship
- Engagement
- Donor Trust
- Fun

Organizations that used P2P fundraising for their giving day raised 2.4x more on average! **GiveGab**°



Peer-to-Peer Impact

Fundraisers can help you make an exponential

difference!

- New Donors
- More Donors
- Dollars Raised
- Social Engagement
- Contact Information



Engaging Potential Fundraisers

Find your existing passionate supporters with strong personal connections to your cause!

- Board Members
- Volunteers
- Lower Capacity Donors
- Major Donors (Who have recently made a gift)
- Staff Members
- Friends & Family



Getting Your Fundraisers On Board

Start Early

• Educate your fundraisers about the Giving Day as early as you can

Be Clear

Share your goals for the day and how they can help you reach them

Make it Easy

 Provide a guide or sample content for your fundraisers to use, and meet in person if possible!



Capturing Fundraiser Stories

Motivate your Peer-to-Peer Fundraisers to share their stories by asking them these questions:

- What made you decide to make your first gift?
- What do you wish everyone knew about this cause?
- Why do you enjoy giving to our organization?
- What is your favorite program or service to donate to?
- How do you feel after making a gift to our organization?
- Since you've been supporting this cause, is there a moment that stands out to you where you truly felt your impact?



Motivating Your Fundraisers

Set your fundraisers up for success!

- Set a default goal and story for their pages
- Set them up with social media and email templates
- Share Giving Day graphics with them
- Check in with them before and on the day
- Spark friendly competition between your fundraisers



Treat Your Fundraisers Like Major Donors

- Consider fundraising a higher level of participation
- Recognize those that raise a lot for your cause
- Invest in your long-term relationship
- Ensure your fundraisers have a great experience regardless of how much they raise



We're Here For You!

- Visit Our Help Center
 https://support.givegab.com/
- Send us an email at
 <u>CustomerSuccess@qiveqab.com</u>
- Chat with GiveGab's Customer
 Success Team whenever you have
 questions or need a hand



