## GiveGab®

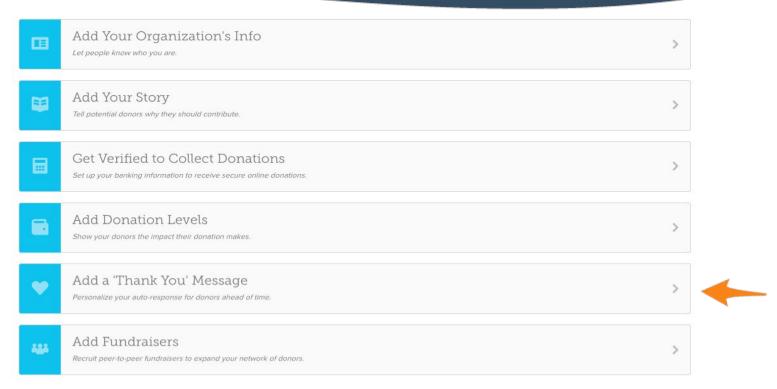
#### **Thanking Your Donors**

How to acknowledge and delight your donors to make them feel like the heroes they are!

# Before The Day



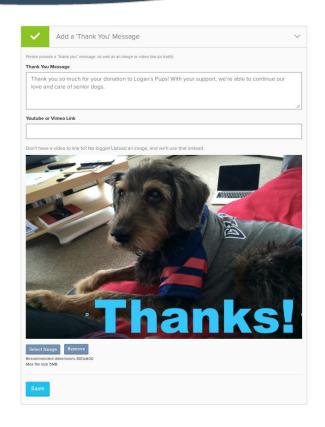
### Your Giving Day Dashboard





#### **Instant Gratitude**

- Write a personal message to be included in your thank you email to everyone that supports your organization on the Giving Day
- Add your own photo or video
- Sent immediately to your donor's email when they make a gift during the Giving Day





#### **Instant Gratitude**

#### Thank You Email Preview

- Your own custom content alongside your Giving Day's branding
- Includes a link to your organization's website
- Email come from your organization's contact person
- Includes specific donation information to act as a receipt

### DAY OF GIVING

Isaiah,

Thank you so much for participating in Giving Day! This is the donation form thank you.

Sincerely,

GiveGab





# After The Day



#### **Your Giving Day Donation Report**

#### **Donations**

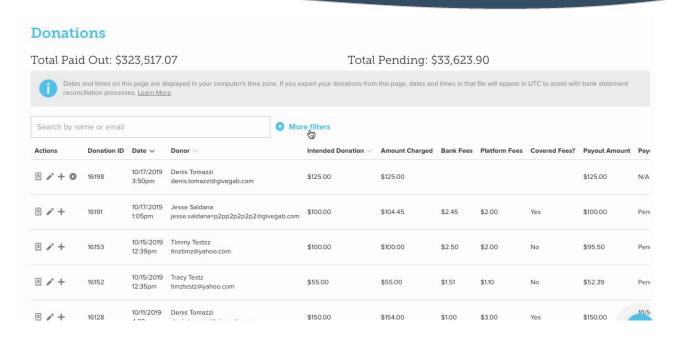
Total Paid Out: \$323,517.07 Total Pending: \$33,623.90

Dates and times on this page are displayed in your computer's time zone. If you export your donations from this page, dates and times in that file will appear in UTC to assist with bank statement reconciliation processes. Learn More

More filters Search by name or email Actions Donation ID Date V Donor V Amount Charged Bank Fees Platform Fees Covered Fees? Payout Amount Payout Date 10 15863 \$25,000.00 \$25,000.00 \$25,000.00 N/A 9/20/2019 , O 15834 \$200.00 \$200.00 \$200.00 N/A 2:17pm 9/20/2019 Denis Tomazzi 5 / + 15831 \$200.00 \$200.00 \$1.20 \$4.00 No \$194.80 Pendina denis.tomazzi@givegab.com 10 15821 \$100.00 \$100.00 \$100.00 N/A 2:09pm 9/20/2019 Anonymous Donor § + 15817 \$100.00 \$100.00 \$2.28 \$2.00 No \$95.72 Pendina 2:09pm anonymousdonor@givegab.com



#### **Your Giving Day Donation Report**



Pro Tip: Download a CSV file of your complete donation report for more information



#### **Maximizing Your Data**

- Who increased their giving from year to year?
- Who was new to your organization through this year's giving day? Did they come from Peer-to-Peer fundraisers?
- Who were your most successful P2P fundraisers?
- Who left a personal comment?
- Who chose to donate to a specific campaign?
- Who helped you win a prize?



#### **Segmenting Acknowledgements**

- Every donor is important, but not necessarily equal
- Determine your donor segments
  - Giving Levels
  - Entry Point
  - Giving History
- Create a realistic strategy to thank all of your donors appropriately based on their segment



#### The Importance of Segmenting

- Crucial component of effective donor stewardship
- Allows for personalized customization
- Ability to allocate time and resources to donors with the most potential for growth within your organization
- Helps you reach your internal goals quickly and easily



#### **Segmenting Example**





\$1000 +



#### General Acknowledgement Tips

- If possible, personalize your acknowledgements!
  - Example: "Hi Bridget," vs. "Dear Friend,"
- Highlight the impact of the donor's contribution
  - Example: "With the dollars raised we have helped 50 people in need"
- Include additional opportunities to get involved
  - Example: "Join us on Sunday for our Summer BBQ Jamboree"
- If publicly acknowledging any donors, be cognizant of how their names are displayed



#### **Creative Thank You Ideas**

1. Thank You Video

2. Naming Opportunity

3. Appreciation Party

4. Donor Spotlight

5. Handwritten Note

6. Behind The Scenes Look

7. Future Discount

8. Milestone Recognition

9. Public Display

10. Giving Level Perks



### Key Takeaways

- Create a strategy for acknowledging donors to build stronger relationships
- Take advantage of the reporting tools available in your dashboard (all year round!)
- Highlight the donor's impact allows the donor to appreciate the value of their contribution
- Provide more opportunities for them to get involved

There is no such thing as too much gratitude!

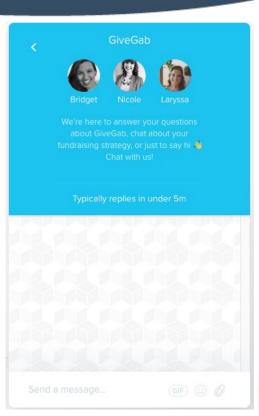


#### We're Here For You!

- Visit Our Help Center
  <a href="https://support.givegab.com/">https://support.givegab.com/</a>
- Send us an email at
  <u>CustomerSuccess@givegab.com</u>
- Chat with GiveGab's Customer Success
  Team whenever you have questions or need a hand

Look for the little blue chat bubble!







## GiveGab

# Thank You!

Have questions? Email us at <a href="mailto:customersuccess@givegab.com">customersuccess@givegab.com</a>